

# STATESMEN ADVISORY

1/24/2024

Mrs. Jamie Bewley Byrd  
County Judge Executive  
Barren County  
117 North Public Square, Suite 3A  
Glasgow, KY 42141

**Re:** Statesmen Advisory, LLC Engagement Letter

Dear CJE Byrd, CJE Harper, and Mr. Watson,

Statesmen Advisory, LLC is pleased to support Allen and Barren Counties and the Glasgow Water Company (the Clients) by advancing federal engagement and securing resources to achieve their goals. Our team is dedicated to guiding the Clients through the federal landscape in the pursuit and acquisition of funding opportunities for upcoming projects.

Our engagement will consist of the following deliverables:

- **Developing a Federal Grants Strategy:** We will identify grant opportunities, track deadlines, and provide strategic advice on applications relevant to the Clients.
- **Appropriations and Earmarks Guidance:** Providing expert advice on securing appropriations, earmarks, and other legislative resources.
- **Federal Liaison Services:** Representing the Clients in Washington, D.C., with outreach to Congressional delegations and relevant federal agencies to support your initiatives.
- **Strategic Relationship Building:** Utilizing our established connections to facilitate discussions with key federal stakeholders and advance your agenda.

We recommend periodic reviews to evaluate our progress and adjust our strategy as needed. This collaborative effort will involve close coordination with your team to ensure success in securing federal resources and meeting objectives.

**Term of Agreement**

This Agreement will commence February 1, 2025 and remain in effect for two (2) years, with the option to extend at any time upon mutual consent of the parties.

Either party may terminate the Agreement with a 45-day written notice.

**Payment Terms**

Our services will be provided on an annual flat-fee retainer basis, payable in monthly installments of **\$4,500**, for a total annual cost of **\$54,000** per year. Invoices will be payable on the first day of each month.

**Travel Expenses**

In the event it becomes prudent or necessary for us to travel to the counties for face-to-face meetings, travel will be pre-approved by the Clients and invoiced accordingly.

If this arrangement meets your approval, please sign and return this letter. We look forward to a successful partnership.

With best regards,

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Scott Duff  
Principal  
Statesmen Advisory

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Jamie Bewley Byrd  
County Judge Executive  
Barren County

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Dennis Harper  
County Judge Executive  
Allen County

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Joe Watson  
General Manager  
Glasgow Water Company